

National Grid Massachusetts NWA Request-for-Information (RFI) Questions and Answers

Q. What is the confluence with other revenue streams? Lets say a BTM asset is responding to a connected solutions event window? Or a FTM resource is exporting in a clean peak window or even responding to a ISONE scarcity event? Is this value on top of that or in lieu of that? This is highly relevant in terms of pricing the service.

A. National Grid is still evaluating methods to collect revenue for wholesale and local market coincident peaks. Future RFPs will clearly state any allowed confluence. For more information regarding National Grid's New York Policy, please refer to the [NY Standard agreement](#) Appendix B Section 3.6 for more information.

Q. Does National Grid foresee a penalty structure if there is non performance or only upside? Also relevant for bidding if only upside.

A. For Summer 2025, National Grid is only offering a Scheduled Dispatch product which does not include non-performance penalties. Future iterations of the standard agreement will likely include additional products offered with clauses similar to what can be seen in our [NY Standard agreement](#) within Appendix H - Non-Performance Liquidated Damages.

Q. What telemetry will National Grid require for this? Less than 1 minute can be set up but at a cost. This would go into the bid pricing as well.

A. For Summer 2025 needs, National Grid is requiring Scheduled Dispatch Services which requires hourly interval meters. For needs beyond 2025, National Grid may be accepting both real-time and scheduled dispatches. Please refer to Appendix A and Appendix B of the [RFI](#) for more information regarding metering and telemetry for Summer 2025 needs.

Q. Will the selection process be lowest cost? Or what other factors will be considered for resources bidding for this service? Quality of operations or resource type?

A. National Grid will evaluate and prioritize bids (bidders' proposed solutions or proposals) based on eligibility per the criteria set forth in the upcoming RFPs. The number of projects and quantity of MWs which the Company will procure is a function of the proposal price, benefit-cost analysis (BCA) adherence, diversity and sustainability, project feasibility, company experience, size of portfolio submitted, terms adherence, qualifications and the Company's final discretion.

Q. How will National Grid configure Piclo? Do a bunch of resources get qualified and then whoever bids the lowest in Piclo get the bid for that day and then dispatches? Or does National Grid set that price and however many participants can meet that

price? From a market mechanics standpoint trying to understand how it will work. Or maybe this is all unknown at this time.

- A. If resources are qualified and chosen for the needs, the resources must be available for the whole contracted season. As of now, National Grid is not offering daily dispatch offerings within the NWA program. Bids providing partial solutions for the total load relief needed will be considered. Bidders may also team up to offer a portfolio solution using multiple technologies, sizes, and implementation schedules as a single bid, if this would provide the best value proposition. Bids will be considered based on their portfolio quantity committed load relief, and at what price the NWA solution provider is proposing.

Q. Will bidders get paid seasonally for being available or is it per event?

- A. All assets are required to be available per season and will be paid at the end of the corresponding season. Please refer to section 14 of Appendix B in our [NY Standard agreement](#) for more information regarding payments.

Q. If per event, it would be nice to have an estimate of how many events there will be. Ensuring internal operations are prepared for this can take some effort and knowing a general ballpark of expectations of value and knowing how often. If I bid per MWH, there will be underlying assumption on my end of number of events most likely.

- A. All submissions for this RFI are non-binding. Any future RFPs will include the number of events per contract.

Q. Do all connected assets to the grid need to be UL Certified?

- A. All connected assets to the grid will need to meet any technical requirements set forth in the [Interconnection Agreement](#).

Q. Also, is there a preferred contract type? Is NG more inclined to work with a lease opportunity or a per kW charge?

- A. National Grid is currently not open to accepting lease opportunities. Please refer to the [NY Standard agreement](#) for more information regarding per kW/kWh charges.

Q. Could you please share a list of all zip codes served by or downstream of the substations that are looking for capacity?

A. Please note that zip codes do not exactly overlap with National Grid feeders. Please refer to the [National Grid System Data Portal](#) and the [Piclo Platform](#) for the specific locational needs.

Location	Zip Codes
North Foxboro	02019, 02038, 02093, 02035
West Charlton	01506, 01507, 01566
Whitins Pond	01516, 01519, 01534, 01538, 01560, 01568, 01569, 01588, 01590

For all other questions, please refer to the [RFI](#), the [National Grid NWA Website](#), the [Piclo Platform](#), or email us at Non-WiresAlternativeSolutions@nationalgrid.com.