



ORES



Faciliter l'énergie, faciliter la vie



Commercial Flexibility Call Platform

Webinar and information Session

08/07/2026

WELCOME



Via Chat or at end of the session



Will be send after the session
The session will be recorded.



Thank you

AGENDA



Context



Flexibility product for 2026



Planning



Piclo platform demo



Q&A





CONTEXT

What type of flexibility are we talking about?

FCA

Provide connection solutions to customers in areas where the transport network capacity is limited or saturated



Use the flexibility of existing customers



Market based flexibility



- **Primary market : ORES, acting as an FRP, procures flexibility services**
- **Secondary market : exchanges between network users**



Implicit flexibility



Technical flexibility

Overall approach



Goal : testing flexibility market mechanisms through the selected platform for 2 +1+1 years -> exploratory approach



Collaborative approach : designing the market along with FSP needs and regulation. Currently : 10 qualified FSP



Platform provider: Piclo



Long term vision : sharing results between Belgian DSO's to build a clear and common flexibility market framework after everyone's POC



Academic research : market data may lead to academic work

Previous Webinar : December 2025



Flexibility product for 2026

Flexibility products : high level description

Postponed to
Summer 2027



Two starting products



	Peak reduction	Reactive power
Direction	Load reduction or increasing production	Reactive power compensation
Price	Bid price	Bid price
Expected total volume (1st tendering)	2 substations 512 MWh	TBD
Period	December 2026 – February 2027	May 2027 – September 2027

a) Peak reduction : main features

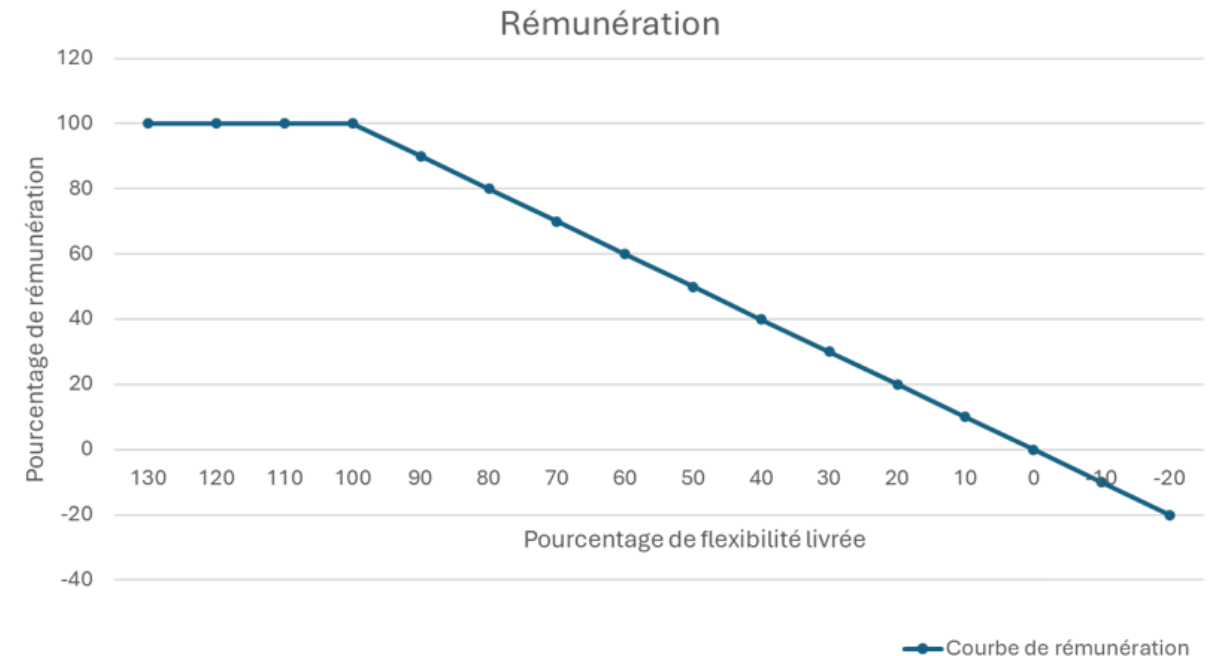
- 1) **Who?** Bid minimum : 100 kva , Assets : no downward limit
- 2) **Price structure** : Pay-as-bid (€/MWh) - Remuneration is linear and based on activation.

- 3) **Contract length:**

Hourly divided

Minimum bid period : Monthly

Contract length : Up to two years (two winters)



a) Peak reduction : main features

4) Baseline methods

Consumption down:

By default : Fixed reference (X of Y) by ORES

Power cap

the portfolio/asset is paid when remains under a certain cap



Mean X of Y

difference between historical data and observed data



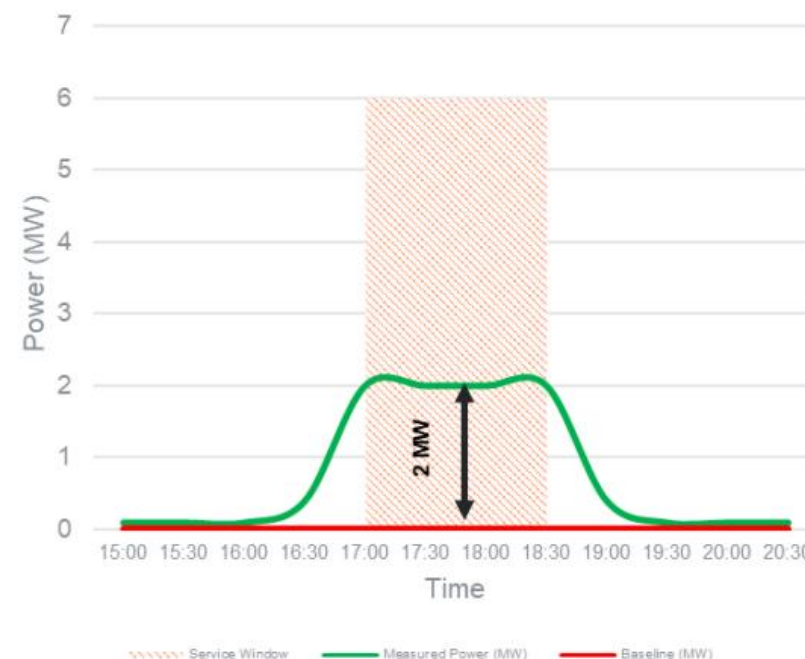
Nomination

When Mean X of Y is not suitable the FSP can nominate its own baseline before delivery



Injection up:

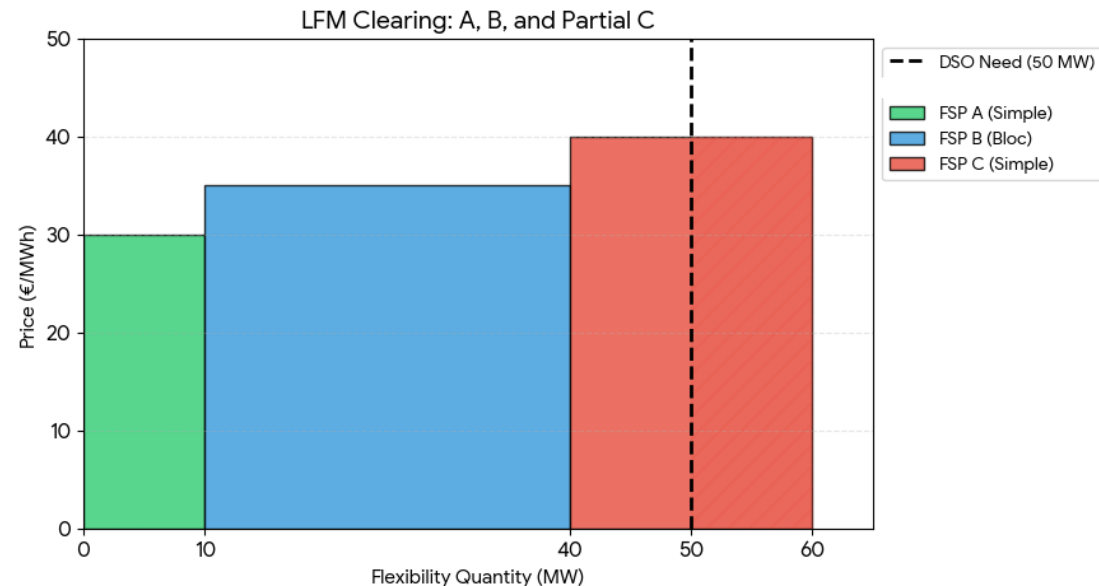
Zero baseline



a) Peak reduction : main features

5) Clearing process

A) Lowest price is chosen , with possible "Negotiation phase" :



If similar price between 2 bids :

B) The bid providing the highest amount of MWh over the 3 months is chosen

If similar amount of MWh :

C) The "greenest" option is chosen (CO2 emission comparison)

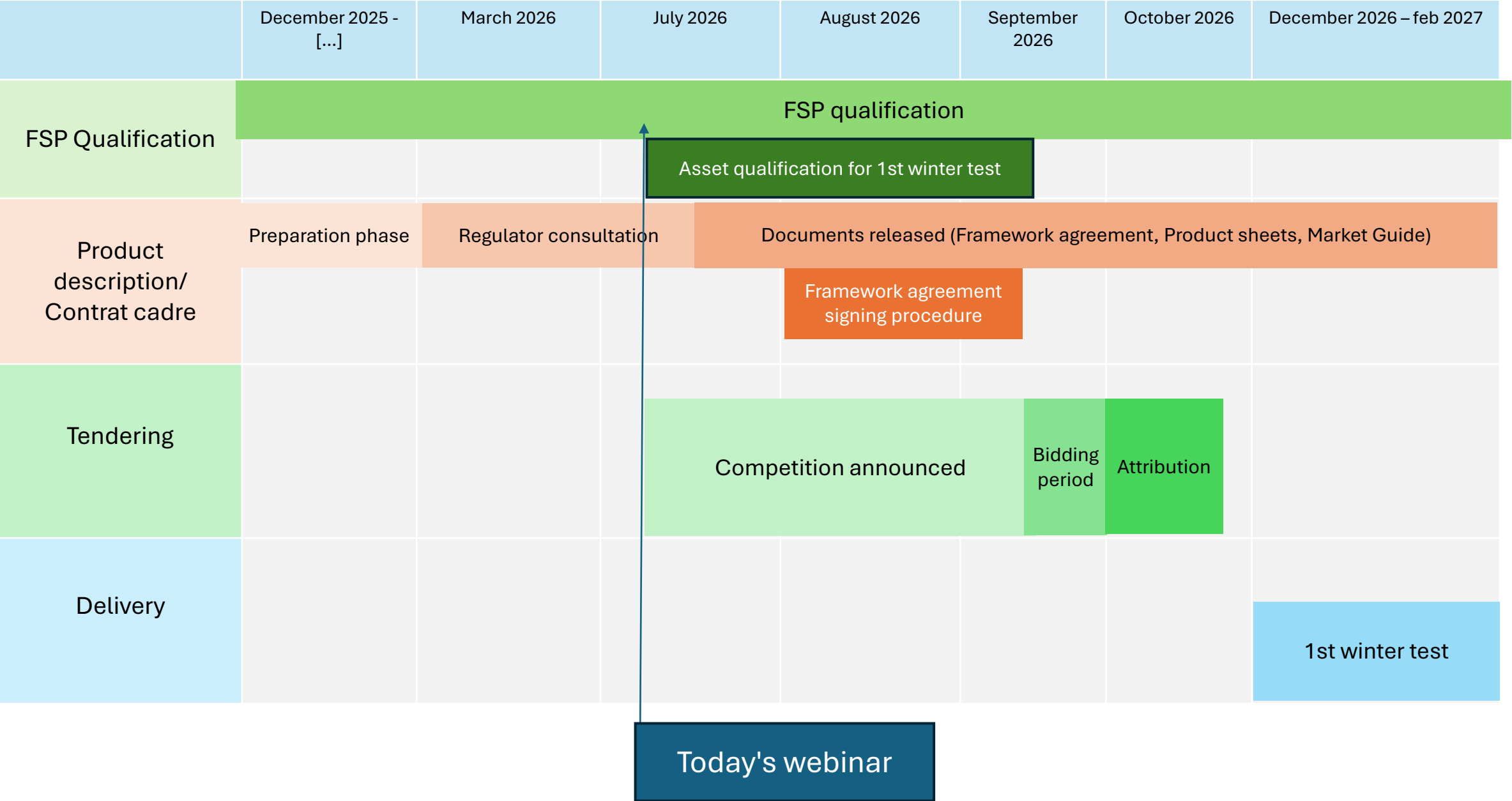
Peak reduction winter test (December 2026- February 2027) : zones and volumes

Substation	Total MWh required over the period	Hourly volume in MW ; 64 business days	Hourly volume ; weekends and public holiday										
Nivelles	320	<table><tr><td>9h-10h</td><td>10h-11h</td><td>11h-12h</td><td>12h-13h</td><td>13h - 14h</td></tr><tr><td>1</td><td>1</td><td>1</td><td>1</td><td>1</td></tr></table>	9h-10h	10h-11h	11h-12h	12h-13h	13h - 14h	1	1	1	1	1	0
9h-10h	10h-11h	11h-12h	12h-13h	13h - 14h									
1	1	1	1	1									
Villers-sur-Semois	192	<table><tr><td>10h-11h</td><td>11h-12h</td><td>12h-13h</td></tr><tr><td>1</td><td>1</td><td>1</td></tr></table>	10h-11h	11h-12h	12h-13h	1	1	1	0				
10h-11h	11h-12h	12h-13h											
1	1	1											



PLANNING

2026 roadmap (updated)



Asset qualification

- Possibility to register assets at any moment – not only in competition zones !
- To participate in next competition (winter tests) , assets must be qualified before the 15th of September
- How is the asset qualified ?
 - Geodata verification
 - Meter ID (EAN) verification
 - For MV delivery points : NFS study is conducted

Where can I find the information?

- FSP qualification : <https://www.publicprocurement.be/supplier/enterprises/72561/tendering-workspaces/publication-workspace-detail/fcefa37b-8d25-4f4c-a4fe-c169ad6d8a7c/general> + email to ORES purchase department, namely: amelie.felix@ores.be cc ludovic.gohorry@ores.be
- Framework agreement : will be sent via email to all onboarded FSP. Starting in August. Contact: charles.masson@ores.be
- Documents (Product sheets, Framework agreement, Market user guide) : On ORES profile page , once approved by our regulator : www.piclo.com/profiles/ores
- All the information on the current competitions/tendering : on Piclo platform – see the following demonstration
- <https://www.publicprocurement.be/supplier/enterprises/72561/tendering-workspaces/publication-workspace-detail/fcefa37b-8d25-4f4c-a4fe-c169ad6d8a7c/general>

To be planned in 2027

- 1st semester : new consultation phase on the products + Framework agreement
 - Summer test (reactive power) : May 2027-September 2027
 - Winter test #2 : December 27-February 28
 - 2nd semester : building the design for future product (short term market, ...)
- 

Contacts

Charles Masson (*Back in August*)

Market Relationship Manager

charles.masson@ores.be

(Subjects : Principal contact – Contracts)

Thomas Buisseret

Innovation Coordinator

thomas.buisseret@ores.be

(Subjects : Project details, Flex products, platform)

Qualification team

amelie.felix@ores.be cc Ludovic.Gohorry@ores.be

(Subjects : Qualification procedure, Qualification questions)

Piclo demonstration

Wednesday 08 July 2026
13:30 - 15:00 CEST

ORES flexibility opportunities on Piclo

We'll start in just a few minutes...

Nous allons commencer dans quelques minutes...



Please keep your microphone muted and your webcam turned off

Veuillez garder votre micro coupé et votre caméra désactivée



The webinar slides will be shared

Les diapositives du webinaire seront partagées



Please write your questions in the Q&A section

Nous vous prions d'écrire vos questions dans la section Q&A



Introduction

Introduction

Piclo



Founded in 2013 in the United Kingdom with the mission to decarbonise the grid.



We enable Flex Providers to capture new revenue opportunities.



We enable System Operators to procure local flexibility services at scale.



We provide independent insight to help shape the future of flexibility.

>220

Active DER providers

>40GW

DER capacity registered

>350k

Assets registered

11

Grid operators active across multiple continents

\$100m

Transacted to date

9,000 tons

Carbon savings to date

© distribuzione nationalgrid

© REDES

nationalgrid
Distribution Services Operator

NORTHERN
POWERGRID

Northern Ireland
Electricity
Network

ORES

Piclo: Its Role in the System

System Operators (SOs)

System operators seek flexibility to manage their networks reliably and efficiently



Flexibility Providers (FSPs)

FSPs submit bids to secure contracts with system operators, respond to activation signals, and receive payment for their services





Access Piclo

The independent marketplace for energy flexibility

Access every buyer, everywhere.
Maximize value from your flexible assets.

e.g. National Grid Non-Wires Alternatives

Search

Global

687 Buyers
478 Opportunities

Explore the market:

Click on a country to explore the local opportunities

Are you a buyer and want to list your opportunity on Piclo Marketplace? [Sign up for free.](#)

Visit: www.piclo.com

Or go directly to:

app.piclo.com

Flex Provider will need to sign up and Piclo will grant access after verification.

www.piclo.com



ORES profile page in Piclo

The screenshot shows the ORES profile page in the Piclo application. The top navigation bar includes the Piclo logo, links for 'How it works', 'Resources', 'Media', and 'About us', and buttons for 'Log in' and 'Sign up'. The main content area features a breadcrumb link '← All profiles', the profile name 'ORES', and a profile card with the ORES logo and a description: 'ORES is the primary electricity and natural gas distribution system operator (DSO) in Wallonia, Belgium. The company is responsible for building, operating, maintaining, and developing the regional distribution networks, including electricity and gas infrastructure as well as municipal public lighting. ORES manages networks across nearly 200 municipalities, covering more than 75% of Wallonia, and serves around 2.7 million residents with essential energy services.' To the right of the profile card are three tabs: 'Status', 'Documentation / Links' (which is active), and 'Contact details'. Under the 'Documentation / Links' tab, there is a section titled 'Useful links' containing a list of links: 'ORES FSP qualification process', 'ORES-FSP framework agreement: Coming soon', 'Flexibility product descriptions: Coming soon', 'ORES local flexibility market user guide: Coming soon', 'Open competitions: Coming soon', 'Most recent webinar: Coming soon', 'ORES website', and 'ORES flexibility market web page: Coming soon'. A 'Help' button is located in the bottom right corner of the page.



Visit: www.piclo.energy/profiles

- More in-depth info on the flexibility needs and additional documentation
- Potential new requirements for asset and company qualification
- News or updates



How to register and use the Piclo platform

Comment s'inscrire et utiliser la plateforme Piclo

Piclo: Competition example

Competition

Compétition

Service Period

Période de service

Namur - Peak Reduction
Test One

QUALIFICATION [Add assets](#)

Open: 15 Mar 2026, 16:00 GMT
Close: 22 Mar 2026, 17:00 GMT

BIDDING

Open: 22 Mar 2026, 18:00 GMT
Close: 29 Mar 2026, 19:00 BST

Competition reference Namur_pr_test_1
Pricing method Pay as bid
Power type Active power
Need type Reinforcement Deferral
Product type Peak Reduction
Need Generation turn up / Consumption
direction turn down
Connection 0.24 kV or above
Buyer Ores
Competition type Utilisation
DPS Reference

1000,00 €/MWh
Utilisation guide price

2026-06-01T00:00:00 - Hour 1
0.3 MW, 22 hours available

1 June 2026
Contract start

30 June 2026
Contract end

12:00-13:00
Time required

UK
Timezone

Mo Tu We Th Fr Sa Su
Days required

Est. utilisation events

Est. utilisation duration / event

Est. hours utilisation

0.3 MW
Total need

0.1 MW
Min. aggregate asset size

1 hr
Min. run time



Register on Piclo

Important:
Registration is exclusively
for flexibility service
providers

→ Register at <https://www.piclo.com/form/sign-up>

Sign up

User details

First name

Last name

Work email

Company details

Company name

Region where you are most active

☐ On behalf of this company, I agree to Piclo [Terms of Service](#)

Need help?

- [Assistance using the platform](#)
- [Technical support](#)
- [Learn about market opportunities](#)

[Contact support](#)



Company Qualification

- Qualification with ORES

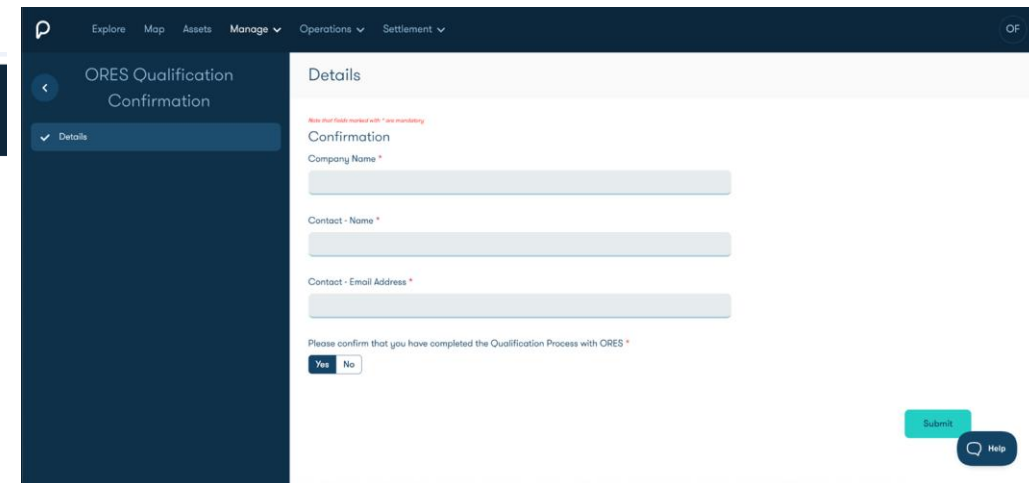
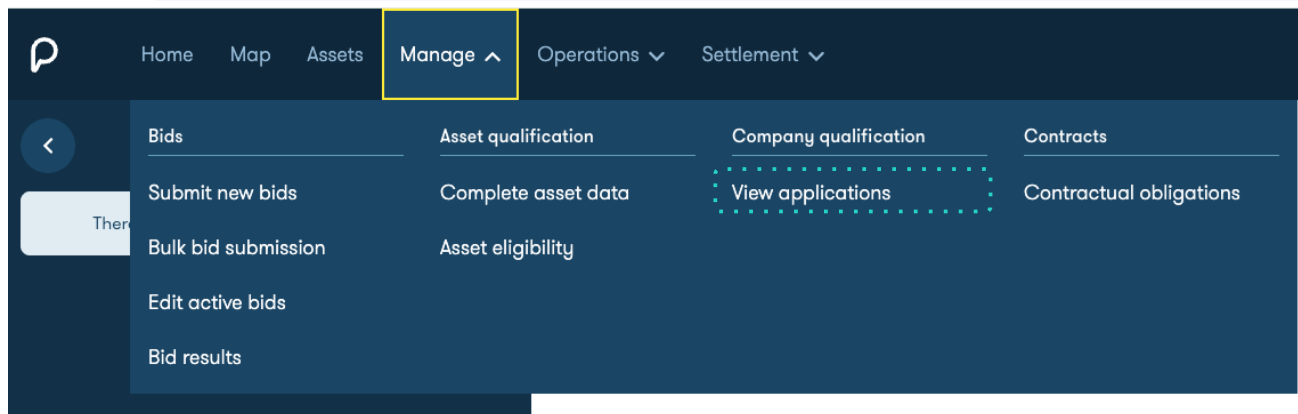
Complete the Company Qualification directly with ORES as part of their onboarding requirements.

Compléter la Qualification Entreprise directement auprès d'ORES dans le cadre des exigences d'onboarding.

- Confirmation on Piclo

Once ORES confirms the qualification, FSPs must log into the Piclo platform and mark the qualification as completed in the Company Qualification section.

Une fois la qualification confirmée par ORES, les FSP doivent se connecter à la plateforme Piclo et indiquer la qualification comme complétée dans la section Company Qualification.



This final confirmation ensures the qualification is fully recognised within Piclo and enables participation in flexibility activities.

Cette confirmation finale garantit que la qualification est pleinement reconnue sur Piclo et permet de participer aux activités de flexibilité.



Flexibility in 3 simple steps





Registration Period

 [Home](#) [Map](#) [Assets](#) [Manage](#) [Operations](#) [Settlement](#)

Assets

[Download existing assets](#) 

Upload and manage your assets, or download all your asset data.

PICLO RECOMMENDS

Add assets

To take part in competitions, add assets to this account.

Provide complete data

To increase likelihood of success during qualification, include as much data as possible.

Keep asset data current

Always be ready to qualify for new competitions by updating assets regularly.

Download files

Download our template with the format in which we must receive your data.

[Download latest template](#)

Upload files

Make sure you have permission to upload Asset data for this Company. Please use the latest template and upload .xlsx files less than 2MB.

[Choose file](#)

 We support asset files in a range of formats. Upload your file [here](#), and our customer support team will be in touch.

33

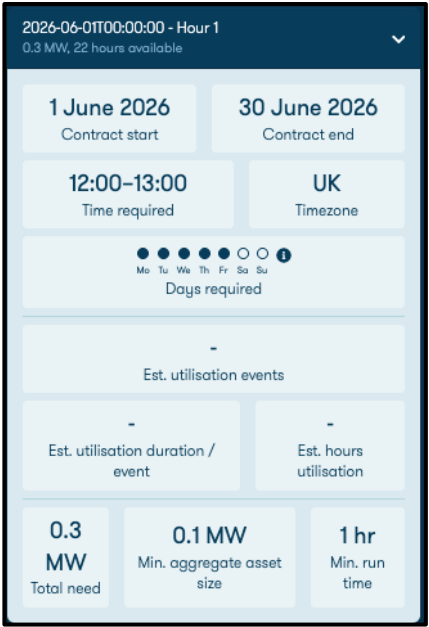
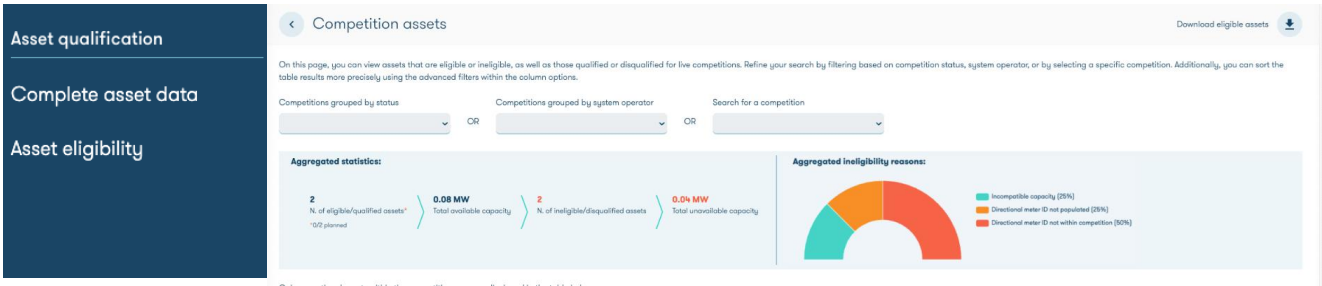


Registration Period

Review Qualification Status

The assets undergo an automatic check on Pico for completeness and compliance with the technical requirements of the competition.

Les assets font l'objet d'un contrôle automatique sur Pico afin de vérifier leur exhaustivité et leur conformité aux exigences techniques de la compétition



Eligibility of individual assets

Voltage	Upload Date	Manual Override	Active Import Capacity	Active Export Capacity	Export Meter ID	Import Meter ID
Between ...kV and kV (Competition) Entre ... kV et ... kV (Compétition)	Before the close of the qualification period Avant la clôture de la période de qualification	If the asset has been manually disqualified by the System Operator Si l'actif a été disqualifié manuellement par le System Operator	The values must be consistent with the direction of the service requested in the competition Les valeurs doivent correspondre à la direction du service sollicitée dans la compétition		DP must be included within the Flexibility Perimeter Le DP doit être inclus dans le périmètre de flexibilité	

Example for the webinar

Bidding

Namur - Peak Reduction

Test One

QUALIFICATION

Add assets

Open: 15 Mar 2026, 16:00 GMT

Close: 22 Mar 2026, 17:00 GMT

BIDDING

Open: 22 Mar 2026, 18:00 GMT

Close: 29 Mar 2026, 19:00 BST

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Power type Active power

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Product type Peak Reduction

Need Generation turn up / Consumption

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Connection 0.24 kV or above

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DPS Reference

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Utilisation guide price

Contract details

2026-06-01T00:00:00 - Hour 1
0.3 MW, 22 hours available

1 June 2026	30 June 2026
Contract start	Contract end
12:00-13:00	UK
Time required	Timezone

Days required

Mo Tu We Th Fr Sa Su

1

Est. utilisation events

Est. utilisation duration / event	Est. hours utilisation
0.3 MW	
0.1 MW	
	1 hr

Min. aggregate asset size

0.1 MW

Min. run time

1 hr

Submit bid

29 Mar 2026, 19:00 BST
Competition close

12 days left

You can submit and edit bids up until the competition close date.

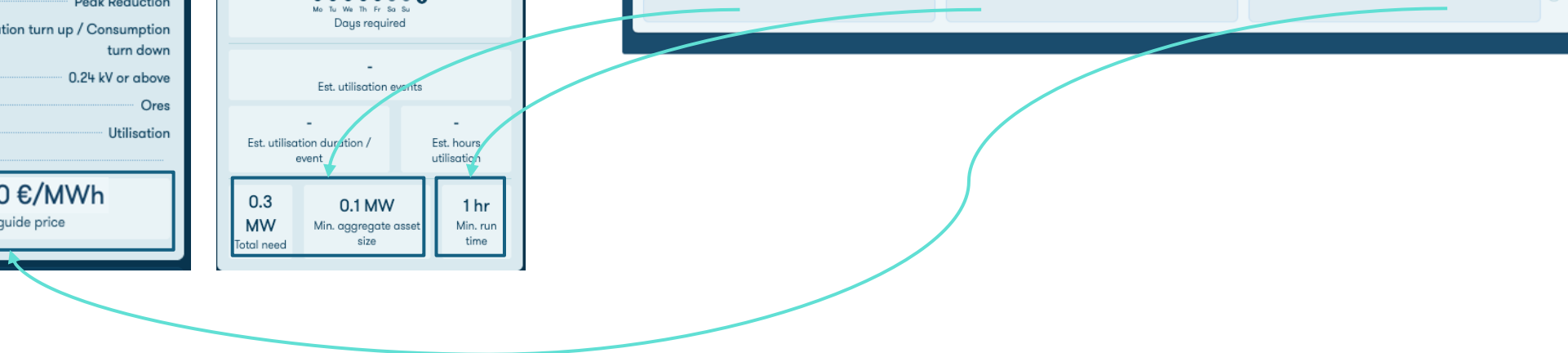
You have **2 qualifying assets** with a total capacity of **0.088 MW**.

You are bidding with: **2 / 2** qualifying asset (**0.088 MW**).

[View or edit included assets](#)
[Apply one bid to whole competition](#)

2026-06-01T00:00:00

1 June 2026 Contract start	30 June 2026 Contract end	Weekdays Days required	12:00–13:00 Contract hours (UK)	0.3 MW Total need	Split bid
Capacity MW	Maximum runtime D HH:MM:SS		Utilisation offer £/MWh		





Bids Results

Once the competition period has ended, ORES will evaluate all submitted bids and publish the results on the platform

Une fois la période de mise en concurrence terminée, ORES évaluera l'ensemble des offres soumises et publiera les résultats sur la plateforme

Bids

Submit new bids

Bulk bid submission

Edit active bids

Bid results

Bid results

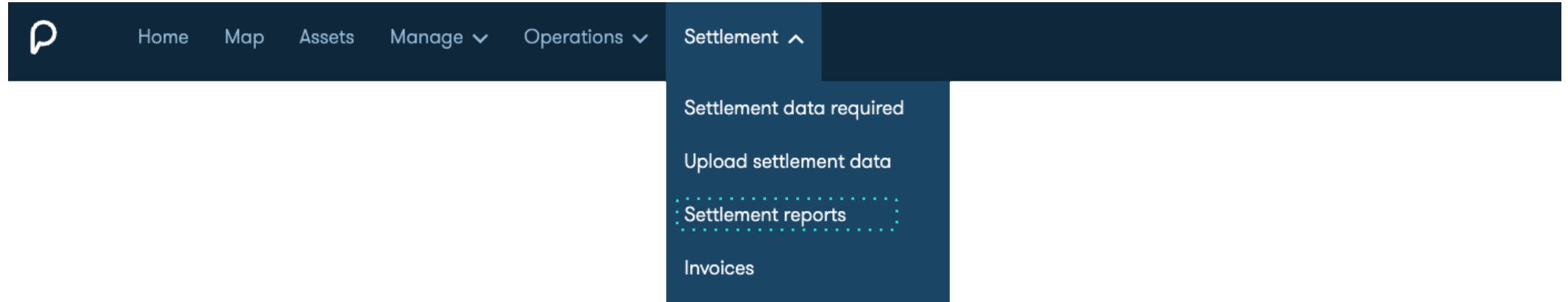
Download bidding history 

View your bids (and their status) for past competitions.

Bidding assets	Last updated	Action
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Settlement



Settlement reports

Download settlement reports for previous billing periods below. Each report contains an FSP's monthly delivery performance and full settlement calculations per contractual obligation.



We'll now leave you to the Q&A session

Alors, votre session d'échange est terminée. Le



Join the upcoming competitions

Participe das próximas competições



Sign up now on Piclo (5 min) <https://app.piclo.com/>

Inscrivez-vous dès maintenant sur Piclo (5 min)



Upload your assets located across the country

Téléchargez vos actifs situés partout dans le pays



Have questions? Contact us at support@piclo.com

Des questions ? Contactez-nous à l'adresse support@piclo.com



Book a meeting!

Planifiez une
réunion !



Thank you for participating!

Merci de votre participation !